

Message Text

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PAGE 01 COLOMB 02224 280955Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----108532 281002Z /17
R 280634Z JUN 77
FM AMEMBASSY COLOMBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 7571

UNCLAS COLOMBO 2224

E.O. 11652: N/A
TAGS: BBSR, CE

SUBJ: WTDR/FTI MANO MOTORS LIMITED

REF: 76 USDOC 22086

1. SRI LANKA 2. CNTRY CODE: 542 3. SER. NO: -

4. MANO MOTORS LIMITED

4A. CODE: - 4B. CODE: - 4C. CODE: -

5. P.O. BOX 1498, 235 1/7 NORRIS ROAD

6. COLOMBO 11, SRI LANKA

7. ESTABL: 1969 8. EMPL: 9 9. SIZE: (21-X) SMALL

10. REPUTATION: (22-X) FAIR

11. N/A

12. RPT. DATE: 06/77

13A. 35200 AGT. OF AGRICULTURAL MACHINERY INCLUDING TRACTORS
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13B. 35300 AGT. OF CONSTRUCTION AND RELATED MACHINERY

13C. 35500 AGT. OF SPECIAL INDUSTRY MACHINERY

13D. 37100 AGT. OF MOTOR VEHICLES AND PARTS AND ACCESSORIES

13E. 35450 AGT. OF MACHINE TOOL ACCESSORIES

13F. 28340 AGT. OF PHARMACEUTICALS

13G. 28790 AGT. OF AGRICULTURAL CHEMICALS

13H. AGT. OF VEGETABLE SEEDS

13I. AGT. OF CATTLE

13J. EXP. OF SRI LANKA PRODUCE AND PRODUCTS

14. CONTACT: CHANDRA RASIYAH TITLE: DIRECTOR

15. CABLE: MACPAULCO 16. TELEX: N/A

17. TEL: 26877

18. FINANCIAL REF: COMMERICAL BANK OF CEYLON LIMITED
MAIN STREET, COLOMBO 1

19. TRADE REF: (A) INGERSOL RAND COMPANY, FULLERTON,
CALIFORNIA 92621 AND (B) MILLERS FALLS COMPANY, GREENFIELD,
MASSACHUSETTS 01801

20. FOREIGN FIRMS REPRESENTED: AGENCY REPS. OF (A) ERICH
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G. DOBLER, HAMBURG, GERMANY FOR GENERAL EXPORTS, ACQUIRED 1973;
(B) MACHINE TOOLS LIMITED, DELHI, INDIA FOR MACHINERY, ACQ.
1974; (C) VICTOR THOMAS, BRUSSELS, BELGIUM FOR GENERAL EXPORTS,
ACQ. 1975; (D) THOMAS P. HEADLAND LTD., READING, ENGLAND FOR
MACHINERY, ACQ. 1976; (E) HOLTRACO, HAMBURG, GERMANY FOR CHEMICALS,
ACQ. 1976; (F) SCANBREED, COPENHAGEN, DENMARK FOR CATTLE,
ACQ. 1976; (B) COVECO, LEENWARDEN, HOLLAND FOR CATTLE, ACQ.
1976; (H) T. SAKATA & CO., OSAKA, JAPAN FOR VEGETABLE SEEDS,
ACQ. 1976; (I) HIMALAYA DRUG COMPANY, BOMBAY, INDIA FOR DRUGS,
ACQ. 1976 AND (J) HANS HONIG, NUREMBERG, GERMANY FOR DRUGS,
ACQ. 1976.

21. THE FIRM IS LOCATED, AMONG OTHERS, ON THE SECOND FLOOR OF
A THREE STORIED BUILDING SITUATED ALONG A VERY BUSY MAIN
ROAD IN THE HEART OF THE PETTAH, ANOTHER IMPORTANT BUSINESS
AND SHOPPING CENTER OF COLOMBO. IT IS A PRIVATE LIMITED
LIABILITY COMPANY INCORPORATED ON DECEMBER 21, 1969 AND IS AN
ASSOCIATE OF G. PAUL RASIYAH & SONS LTD. (INCORPORATED ON
FEBRUARY 9, 1957) OF THE SAME ADDRESS. BOTH FIRMS ARE
MANAGED BY CHANDRA RASIYAH, DIRECTOR. THE MAIN BUSINESS OF
EACH FIRM IS TO ACT AS MANUFACTURERS' REPRESENTATIVE AND TO
PARTICIPATE IN GOVERNMENT TENDERS. MR. CHANDRA RASIYAH APPEARS

TO HAVE SOME USEFUL CONTACTS IN THE PUBLIC SECTOR, PARTICULARLY IN THE FIELD OF AGRICULTURE. LOCAL BANKING SOURCES STATE THAT SUBJECT FIRM MAINTAINS AN INOPERATIVE ACCOUNT BUT THAT G. PAUL RASIYAH & SONS LTD. HAVE HAD A SATISFACTORY CURRENT ACCOUNT FOR MANY YEARS. THE EMBASSY HAS HAD DIFFICULTY IN OBTAINING ALL THE REQUIRED INFORMATION AND WOULD, THEREFORE, SUGGEST THAT WHILE THE FIRM IS RECOMMENDED AS A TRADE CONTACT FOR INTERESTED AMERICANS FIRMS, BUSINESS WITH IT BE, HOWEVER, CONDUCTED ON A SECURED BASIS.

22. PREPARED BY: SPATHMANATHAN. APPROVED BY: CPCONNELY
AT: U.S. EMBASSY, COLOMBO, SRI LANKA.
PERKINS

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Message Attributes

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Sent Date: 28-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Secure: OPEN
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